

Name:

Enrolment No:



UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

End Semester Examination, May, 2019

Course: Counselling Skills for Law Professionals (CLNL2027)

Semester: IV

Programme: B.B.A., LL.B. (Hons.) (BFI/Corporate Law) / B.Com., LL.B. (Hons.) (Taxation Law)

Time: 03 hrs.

Max. Marks: 100

Instructions:

SECTION A (ATTEMPT ANY FIVE)

		Marks	CO
Q1.	Define personality.	2	CO1
Q2.	Discuss relationship between ethics and law.	2	CO4
Q3.	What are the various types of legal counselling ?	2	CO2
Q4.	Counsellor should have access to the client's history. Elaborate	2	CO1
Q5.	Give two examples of defense mechanisms.	2	CO1
Q6.	Give two examples of irrational beliefs.	2	CO1

SECTION B (ATTEMPT ANY FOUR)

Q7.	What contexts may be useful in understanding a client's problems?	5	CO3
Q8.	How can the relationship between counsellor and client be strengthened?	5	CO2
Q9.	Discuss the features of legal counseling?	5	CO1
Q10.	What are the dimensions of a well formed interview?	5	CO1
Q11.	What are the types of question that may be used in an interview?	5	CO1

SECTION-C (ATTEMPT ANY TWO)

Q12.	Explain the types of ego states. How their interactions lead to various types of transactions?	10	CO1
Q13.	Sometimes a lawyer may have to share a negative result/news with the client, what methods can be used to deal with such a situation?	10	CO3
Q14.	Discuss the basic techniques of Psychoanalytic Therapy.	10	CO1

SECTION-D

Q15.	With examples, highlight the main ethical dilemmas a lawyer may face while dealing with clients.	15	CO4
Q16.	<p>A female employee had filed a harassment complaint against her supervisor. Three months after her case was settled, she was given the termination notice effective immediately without any explanation provided.</p> <p>She has approached you for consultation, what remedies will you suggest her? Show how good counseling skills would help you in dealing with this case better?</p>	10	CO3
	<p><i>The following is part of a conversation between a lawyer and his client, Mr. S, whose payment of wages had been stopped for two months because he had exposed to the media his company's problems in administration.</i></p> <p><i>Lawyer: Do you think that we can first have a talk with the management of your company?</i></p> <p><i>S: Yes. I don't want to go to court. I cannot afford the long time.</i></p> <p><i>Lawyer: In your case, you cannot file a suit directly. You have to apply for labor arbitration first, and then go to court if you are dissatisfied with the arbitration verdict. The court won't accept your case if you file the suit directly.</i></p> <p><i>S: Really? That means an even longer delay. I can't afford it. My daughter is about to start college, and we are in need of money.</i></p> <p><i>Lawyer: But showing this in front of the management that we are eager to negotiate will put us at a disadvantage, hence you will have to manage this somehow?</i></p> <p><i>S: The company's management will also agree to a quicker resolution. So if I agree to settle this out of court, I can get the money right away.</i></p> <p><i>Lawyer: It might be convenient but we can get a better victory through taking on the company in the court. We will both get a lot of publicity and a bigger settlement.</i></p> <p><i>S: To be honest, I don't want to fall out with the management, I am in need of this job.</i></p> <p><i>Lawyer: You mentioned "fall out". Which solutions do you think may lead to the situation that you fall out with your management?</i></p> <p><i>S: Except for the private talk with them, all others will.</i></p> <p><i>Lawyer: I see that you are only interested in negotiating, so let us discuss it: In what</i></p>		

	<p><i>manner should it be to talk with your management? On one hand it helps to ease the intense relations with them, and on the other it prevents them from making things difficult for you in the future. What's more, have you ever thought that what if the negotiation fails?</i></p> <p>With reference to the above conversation answer Q 17 & 18</p>		
Q 17.	Critically analyze the positives and shortcomings of the legal counsellor in above scenario.	10	CO3
Q 18.	Discuss the steps of an effective counselling plan.	15	CO3

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SECTION A - ATTEMPT ANY FIVE

S. No.		Marks	CO
Q1.	Discuss relationship between ethics and values.	2	CO4
Q2.	Define Counselling.	2	CO1
Q3.	Give examples of open and close ended questions in legal counselling.	2	CO2
Q4.	Illustrate / draw Johari window	2	CO1
Q5.	Define script analysis?	2	CO1
Q6.	What are the major elements of personality?	2	CO1

SECTION B - ATTEMPT ANY FOUR

Q7.	Explain the importance of Ethics in legal counseling.	5	CO4
Q8.	'Trust building and motivation are key to counseling'; How?	5	CO2
Q9.	What can be done if the client insists that the lawyer must make the decision for him?	5	CO3
Q10.	Explain the various types of disturbances in reference to CBT theory ?	5	CO1
Q11.	What is stroking? Discuss its types.	5	CO1

SECTION-C ATTEMPT ANY TWO

Q12.	Describe the contents of an effective counseling plan.	10	CO1
Q13.	Analyze the application of Cognitive Behavior Therapy in legal counseling highlighting its basic features.	10	CO3
Q14.	Critically analyze the strengths and weaknesses of Gestalt therapy.	10	CO1

SECTION-D

Q15.	Critically analyze the challenges and advantages of adhering to ethical standards in legal profession.	15	CO4
Q16.	<p>A child has been denied admission in a reputed school as he was a victim of abuse in his previous school and had filed a complaint for the same. The school administration, fearing a loss of reputation and complaints from other parents decided to turn down the candidate.</p> <p>The family has approached you for consultation, how would you deal with the situation? Highlight the qualities which will help you be a good counsellor in this case.</p>	10	CO3
	<p><i>Read the following conversation</i> <i>A lawyer is asking a women, who is suffering domestic violence and seeks for immediate divorce.</i> <i>Lawyer: Does your husband often beat you?</i> <i>Women: Yes.</i> <i>Lawyer: In what condition?</i> <i>Women: When he is in low mood, especially when he gets drunk.</i> <i>Lawyer: Why didn't you report to the District Women's Federation?</i> <i>Women: (silent)</i> <i>Lawyer: Then, all you want is merely divorce?</i> <i>Women: (silent)</i> <i>Lawyer: What's your husband's opinion?</i> <i>Women: He won't divorce.</i> <i>Lawyer: How many times has he beaten you for this year?</i> <i>Women: Too many to remember.</i></p> <p>With reference to the above conversation answer Q 17 & 18</p>		
Q 17.	How should the legal counsel in the above scenario approach this situation to gather data for future course of action?	15	CO2
Q 18.	What are the characteristics of an effective legal counsellor?	10	CO2