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Name of Examination (Please tick, symbol is given)	:	MID		END	✓	SUPPLE	
Name of the College (Please tick, symbol is given)	:	COES		CMES		COLS	
Program	:	BBA.LL.B (Hons.) Corporate Laws					
Semester	:	VI					
Name of the Subject (Course)	:	MERGERS & ACQUISITION					
Course Code	:	LLBL 424					
Name of Question Paper Setter	:	PRANSHU KAUSHAL					
Employee Code	:	40001698					
Mobile & Extension	:	6395384494 ; 2029					
Note: Please mention additional Stationery to be provided, during examination such as Table/Graph Sheet etc. else mention "NOT APPLICABLE":							
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Date of Examination	:						
Time of Examination	:						
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UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

End Semester Examination, May 2018

Program: BBA.LL.B (Hons.) Corporate Laws
Subject (Course): MERGERS & ACQUISITION
Course Code: LLBL 424
No. of page/s: 2

Semester – VI
Max. Marks : 100
Duration: 3 Hrs

SECTION A

(2 Marks each)

Question 1: Write short note on the following:

- (a) Board of Directors
- (b) Standstill Agreement
- (c) Vertical Integration
- (d) Legal Due Diligence
- (e) Hostile Raider

SECTION B

(10 Marks each)

Question 2: How does Competition law play a crucial role in the Combination of companies? List down the threshold limits provided under the Competition Act with regard to the combinations?

Question 3: Explain the various theories of Mergers and Acquisition process?

SECTION C

(10 Marks each)

Question 4: Analyze and explain the concept of “Greenmail”? How could it be used in the process of Mergers and Acquisition?

Question 5: How did Vodafone-Hutchison Tax Case changed the landscape of Mergers and Acquisition in India. Analyze and explain the cross-border efforts done by both the companies by providing facts of the case and how it impacted Indian Tax regime?

SECTION D

Facts: As a Mergers and Acquisition consultant in the domestic and the cross border deals, you have been consulted by a client namely Akbar Ltd., headquartered and registered at Mumbai. Akbar Ltd. wants to integrate with Anthony Ltd., a Kochi based corporation, by acquiring Anthony Ltd.

Question 6: Explain the various challenges and avenues available to Akbar Ltd. while entering into the process of Mergers and Acquisition with Anthony Ltd.? How should Akbar Ltd. approach Anthony Ltd. and what all ways are there to negotiate the deal. Write your answer with reference to the Deal Dance that often takes between the Target and the Acquirer?

(25 Marks)

Question 7: Suppose Anthony Ltd. is not interested at all in integrating with Akbar Ltd., Mention and Explain the various strategies that Anthony Ltd. could invoke in order to protect itself from aggressive acquisition move by Akbar Ltd.

(25 Marks)

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SECTION A

(2 Marks each)

Question 1: Write short note on the following:

- (a) Leverage Buyout
- (b) Standstill Agreement
- (c) Cash-to-Cash Deal
- (d) Bear Hug
- (e) Hostile Raider

SECTION B

(10 Marks each)

Question 2: Competition is a crucial ingredient for the development of any sector in an Economy. But, sometimes, combinations of companies may threaten the equilibrium of the competition? List down the threshold limits provided under the Competition Act with regard to the combinations?

Question 3: Explain “Technological Competence theory”? How is it different from the “Transaction theory”?

SECTION C

(10 Marks each)

Question 4: Analyze and explain the concept of “Legal Due Diligence”? How is it different from Operational Due Diligence?

Question 5: How did Vodafone-Hutchison Tax Case emerged as a gateway to Corporate Mergers and Acquisition in International scenario and highlighted the existence of “Tax Havens”. Analyze and explain the cross-border efforts done by both the companies by providing facts of the case and how it affected Indian Tax regime?

SECTION D

Facts: As a Mergers and Acquisition consultant in the domestic and the cross border deals, you have been consulted by a client namely Amar Ltd., headquartered and registered at Mumbai. Amar Ltd. wants to integrate with Anthony Ltd., a Kochi based corporation, by acquiring Anthony Ltd.

Question 6: Explain the various challenges and avenues available to Amar Ltd. while entering into the process of Mergers and Acquisition with Anthony Ltd.? How should Amar Ltd. approach Anthony Ltd. and what all ways are there to negotiate the deal. Write your answer with reference to the Deal Dance that often takes between the Target and the Acquirer?

(25 Marks)

Question 7: Suppose Anthony Ltd. is not interested at all in integrating with Amar Ltd., Mention and Explain the various strategies that Anthony Ltd. could invoke in order to protect itself from aggressive acquisition move by Amar Ltd.

(25 Marks)